

Revision of fuel surcharge March 2024

Dear Valued Customers,

Further to the notification sent out on August 31st explaining our fuel mechanism, the rate becomes effective as of February 19th and will continue until further notice.

The average North America fuel price of the last 5 weeks has been USD 116.31. As the price of fuel has increased, we are reflecting this in our new surcharge effective February 19th as follows:

*Charges applied are USD, CAD, GBP and EURO, based on the currency of origin.

USD per barrel	Short Haul	Long Haul
less than 120	0.10	0.20

The North America fuel price for the last month has been as follows:

Week	USD per barrel
5-Feb-24 9-Feb-24	USD 121.27
12-Feb-24 16-Feb-24	USD 122.41
19-Feb-24 23-Feb-24	USD 111.65
26-Feb-24 1-March-24	USD 109.90



UNDERSTANDING OUR FUEL SURCHARGE MECHANISM

METHODOLOGY OVERVIEW

1

The average fuel price for North America Jet Fuel will be reviewed during the first week of each month for the previous four weeks.

- IATA Jet Fuel Price Monitor for North America will be used to establish price per barrel and is available [here](#).
- IATA provides the latest price data from the leading energy information provider Platts. The full detail of the methodology can be found on the S&P Global Platts [website](#).

2

The notification period will be two weeks prior to the effective date of the updated surcharge (increase or decrease). For example, we will:

- Monitor average jet fuel price from September 1st to 30th on the IATA website, which is published every Tuesday.
- Determine applicable fuel surcharge on October 3rd (first Tuesday of October), communicated on our website.
- Apply fuel surcharge on all airwaybills executed on October 16th and onwards.

3

The fuel surcharge applied is determined by USD per barrel, detailed in the fuel surcharge index in Table A. Surcharge will also consider if the flight is categorized as short or long haul, which is detailed in Table B. Tables are on the next page.

4

Fuel surcharge will be applied as follows:

- The fuel surcharge will be incorporated as other charges due carrier on the WestJet airwaybill, designated by the charge code "MYC."
- The fuel surcharge will be calculated based on the chargeable weight of shipments.
- The fuel surcharge will be applicable to all types of products, weight breaks and rate types including published, contracts, and spot rates.



FUEL SURCHARGE INDEX

Charges applied are USD, CAD, GBP and EURO, based on the currency of origin.

Less than	USD per barrel	Short Haul	Long Haul
	220	0.60	1.20
	210	0.55	1.10
	200	0.50	1.00
	190	0.45	0.90
	180	0.40	0.80
	170	0.35	0.70
	160	0.30	0.60
	150	0.25	0.50
	140	0.20	0.40
	130	0.15	0.30
	120	0.10	0.20
	110	0.05	0.10
100	0.00	0.00	

TABLE A

O&D HAUL OVERVIEW

Haul Type	Origin	Destination
Short Haul	Canada	Canada
Short Haul		United States
Short Haul		South and Latin America
Long Haul		Europe
Long Haul		Asia and Middle East
Short Haul	United States	Canada
Short Haul		South and Latin America
Long Haul		Europe
Long Haul		Asia and Middle East
Short Haul	South and Latin America	Canada
Short Haul		United States
Long Haul		Europe
Long Haul		Asia
Long Haul	Europe	All
Long Haul	Asia* and Middle East	

*Origin - Japan will not follow this mechanism as they are controlled by the government's fuel charge mechanism. All other Asian-origin country cargo shipments will follow WestJet Cargo's fuel charge mechanism.

TABLE B



UNDERSTANDING OUR FUEL SURCHARGE MECHANISM

FREQUENTLY ASKED QUESTIONS (FAQs)

1

Are fuel surcharges a standard in the Air Cargo industry?

- Yes, fuel surcharge are a standard practice in the air cargo industry, addressing the fluctuating nature of aviation jet fuel costs.

2

Why is WestJet Cargo moving from all-in pricing to a fuel surcharge pricing mechanism?

- We are honoring our commitment to all-in pricing up to USD 100 per barrel, upon which the IATA summer season pricing was based. While some providers might raise the “all-in” rates to accommodate these increased fuel costs, WestJet Cargo takes a different approach. We opt for transparency in our rate calculation methodology; this commitment enables us to offer a stable cargo service while being upfront about the factors influencing cost.

Should you have any questions, concerns, or need further assistance, please feel free to reach out to your assigned sales representative. We are here to ensure a smooth transition and to provide the support you need. Thank you for choosing WestJet Cargo.

Regards,
Kirsten de Bruijn
Executive Vice President – WestJet Cargo

